

Pamela Durrance, City Manager Charlette Ganas, Assistant City Manager/City Clerk

Gerald Buhr, City Attorney John Scheel, Police Chief

- (1)

104 East Main Street Bowling Green, FL 33834

# **BOWLING GREEN**

PHONE: 863-375-2255 FAX: 863-375-3362

https://www.bowlinggreenfl.org

# Presentation: Sale of 9.13 Acres of City-Owned Property

#### Background

- Previous Bids:
  - The land had two bids, with the highest bid being \$70,000.
- Current Appraisal: The property is appraised at \$164,000.
- Current Status: The bids were tabled by the City Commission.

### **Analysis of Previous Bids**

- Bid Comparison:
  - o Highest Bid: \$70,000
  - o Appraised Value: \$164,000
- Discrepancy: The highest bid was significantly lower than the appraised value, indicating a potential undervaluation by the bidders.

#### Justifications for Re-Bidding

- 1. Financial Fairness:
  - True Market Value: Re-bidding can help ensure the property is sold closer to its appraised value, providing the city with a fair market price.
  - Increased Revenue: Selling at a higher price will provide more financial resources for city projects and initiatives.
- 2. Market Conditions:
  - Improved Bidding Environment: By re-bidding, we can attract more bidders who might not have been aware of the previous bidding opportunity, potentially increasing competition and the final bid amount.
  - Economic Factors: Changes in the market or economic conditions might lead to higher bids this time around.
- 3. Community Benefit:
  - Better Utilization: Selling the property at a fair market value ensures that the land can be developed to its full potential, benefitting the community through increased development, tax revenue, and utility fees.



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CITYOR

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#### **Strategic Considerations**

- Transparency and Fairness: Ensure the re-bidding process is transparent and fair, encouraging maximum participation and competitive bids.
- Marketing Strategy: Implement a robust marketing strategy to reach a wider audience, including real
  estate developers and potential investors, to increase interest in the property.
- Evaluation Criteria: Establish clear evaluation criteria for the bids to ensure the selected bid aligns with the city's strategic goals and community needs.

#### Conclusion

- Recommendation: Approve the re-bidding of the 9.13 acres of city-owned property to achieve a sale price that reflects its true market value.
- Next Steps: Proceed with re-advertising the property for bid, ensuring wide dissemination and transparency in the process.

#### Q&A

· Open the floor for questions and provide further details as needed.

#### Supporting Details: Previous Sale and Legal Review

- Parties Involved in Previous Sale: Interim City Manager Durrance, Vice-Mayor Fite, Mayor Jones, Interim City Clerk Kinzel, City Attorney Buhr, and National Development Corporation (NDC).
- Bid Amounts:
  - Previous Bid: Highest bid was \$70,000.
  - Appraised Value: \$164,000.
- Attorney's Review:
  - No specific zoning stipulations required as part of the previous bid.
  - Acceptance of any future bid should include a caveat that no particular zoning is promised.
  - Any zoning changes must go through the standard process without any guaranteed outcomes.
  - If the city wants precise zoning requirements, a covenant or other agreement must be added to the title.

# **Comparison of Previous and Proposed Re-Bidding Process**

#### **Previous Sale Process**

- Bid Amount and Value:
  - Highest bid was \$70,000 for the 9.13-acre property.





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CITYOF

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- Property appraised at \$164,000, indicating a significant undervaluation.
- Bidding Outcome: The bids were tabled by the City Commission due to the low bid amounts.
- Property Details:
  - No specific zoning stipulations required.
  - Any zoning changes would follow the standard process.

## **Proposed Re-Bidding Process**

- Bid Amount Expectation: Aim to receive bids closer to the appraised value of \$164,000.
- Marketing and Outreach: Implement a more extensive marketing strategy to attract a broader range of bidders.
- Bidding Process: Ensure transparency and fairness, with clear evaluation criteria to select the best bid.

#### Conclusion

- Recommendation: Re-bid the 9.13 acres of city-owned property to secure a price that better reflects its market value.
- Next Steps: Approve the re-bidding process and begin re-advertising the property to attract competitive bids.

#### Q&A

Open the floor for questions and provide further details as needed.

# William K. Boyd, Inc.

Real Estate Appraisers & Consultants

Commercial · Residential · Agriculture · Livestock · Equipment

# APPRAISAL REPORT

of the

9.13 acres of vacant land
located at

0 Lake Branch Road
Bowling Green, FL 33834

prepared for the

Town of Bowling Green

Effective December 3, 2021

Main Office 1564 Lakeview Drive Sebring, FL 33870

Satellite Office 410 Northwest 2nd St Okeechobee, FL 34972

Phone: 363 385-6192

wkboyd@wkboyd.com

# William K. Boyd, Inc.

Real Estate Appraisers & Consultants

<u>Main Office</u> 1564 Lakeview Drive Sebring, FL 33870

<u>Satellite Office</u> 410 Northwest 2<sup>nd</sup> St Okeechobee, FL 34972

Phone: 863 385-6192 Fax: 866-384-0258

wkboyd@wkboyd.com

December 28, 2021

Ms. Maria Carmen Silva, Town Clerk Town of Bowling Green 104 East Main St. Bowling Green, FL 33852

VIA: csilva@bowlinggreenfl.org

Dear Ms. Silva:

At your request, I appraised the 9.13 acres of vacant land located at 0 Lake Branch Road, Bowling Green, FL 33834 and is more particularly described within the body of this appraisal report. The intended user of this report is the client known as the City of Bowling Green.

The purpose of the appraisal is to provide an independent opinion of the estimated market value of the fee simple interest in the subject real property. The function and intended use is to assist the intended user in evaluating the subject for possible disposition purposes. Any other use is prohibited as per Standard Rule 1-2 (b) of Uniform Standards of Professional Appraisal Practice.

The subject was observed on December 3, 2021, which is the effective date of the appraised value of the subject. The time during which the appraisal process was conducted, and the report produced was November 3 – December 28, 2021.

This is an appraisal report, which is intended to comply with the reporting requirements set forth under Standards Rule 2-2(a) of the Uniform Standards of Professional Appraisal Practice for an appraisal report. As such, it presents only summarized discussions of the data, reasoning, and analysis that were used in the appraisal process to develop my opinion of value. Supporting documentation concerning the data, reasoning, and analysis is retained in my office files. The depth of discussion contained in this report is specific to the needs of the client and for the intended use stated.

My scope of work included the following:

- A review of the subject information and GIS map located on the Hardee County Property Appraiser's web page
- A cursory observation of the subject
- A review and analysis of the Hardee County Property Appraiser's website, the Heartland & Stellar Multiple Listing Services, and Florida Realtors MLS Advantage for sales of acreage tracts within three miles of the subject that have closed since January 1, 2021.

It is with consideration of the above that I formed an independent opinion of value for the subject property by applying the sales comparison approach. The sales comparison approach is the only applicable approach for vacant land and was the only approach applied. The cost approach and the income capitalization approach are not applicable approaches to value vacant land.

Based upon my investigation of the subject property, analysis of the data in this appraisal report, along with my overall experience with these types of properties, I have estimated the "as is value" of the subject. Therefore, it is my independent opinion that the market value of the subject property "As Is" is \$164,000.

This letter of transmittal is part of the appraisal report that follows, setting forth the most pertinent data and reasoning used to conclude the final value. Use of this report constitutes acceptance of the General Assumptions and Limiting Conditions listed at the conclusion of this report.

Respectfully Submitted,

WILLIAM K. BOYD

STATE-CERTIFIED GENERAL

**REAL ESTATE APPRAISER RZ338** 

WKB/lyb

<sup>&</sup>lt;sup>1</sup> "As Is Value" defined as the market value of the subject as of the effective appraisal date

# TABLE OF CONTENTS

PARCEL IDENTIFICATION NUMBERS	
LEGAL DESCRIPTION	
SALES HISTORY	
LISTING HISTORY	
COUNTY PROFILE	
DEMOGRAPHICS	
HARDEE COUNTY PROPERTY APPRAISER GIS MAP	10
ZONING MAP	
FUTURE LAND USE MAP:	
HARDEE COUNTY ZONING MAP OF ADJOING PROPERTIES	
ELEVATION MAP	14
NEIGHBORHOOD MAP	
SUBJECT PHOTOGRAPHS	16
ENVIRONMENTAL CONDITIONS	
EXISTING USE	17
HIGHEST AND BEST USE AS VACANT	17
EXPOSURE TIME	
MARKETING TIME	
COMPARABLE SALES	20
COMPARABLE SALES GRID	23
SUMMATION AND ANALYSIS OF COMPARABLE LAND SALES	24
COMPARABLE SALES MAP	25
GENERAL ASSUMPTIONS AND LIMITING CONDITIONS	26
CERTIFICATE OF APPRAISAL	29
ADDENDUM	31
HARDEE COUNTY PROPERTY APPRAISER'S INFORMATION	

## PARCEL IDENTIFICATION NUMBERS

09-33-25-0000-05070-0000 Hardee County, FL

## LEGAL DESCRIPTION

9.13 AC N1/2 OF NW/4 OF NE/4 E OF SR 664-A LESS COM NW COR E 30.23 FT TO E R/W LINE FOR POB SE/LY 316.20 FT N 23E 96.70 FT N 4W TO PT ON N LINE OF NW/4 OF NE/4 TO POB & LESS S 268 FT OF N1/2 OF NW/4 OF NE/4 E OF SR 664-A & LESS N 175 FT OF W 498 FT OF E 1051.12 FT OF N1/2 OF NW1/4 OF NE1/4 09 33S 25E Hardee County, FL

### SALES HISTORY

Per the Hardee County Property Appraiser information, the subject property has not been transferred in the last three years. This is reported in compliance with Uniform Standards of Professional Appraisal Practice Standards Rule 1-5(b).

## LISTING HISTORY

Per the Heartland & Stellar Multiple Listing Service the subject has not been listed for sale during the past year and a Google search did not produce any results that indicated that the subject was for sale. At the time of my site visit, there was no noticeable signage indicating that the subject was for sale. This is reported in compliance with Uniform Standards of Professional Appraisal Practice Standards Rule 1-1(b) and FAQ 226 & 228.

# **COUNTY PROFILE**

# Hardee County

Florida's 52nd most populous county with 0.1% of Florida's population



		<b>自然。在1960年</b>	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1		
Populati	ion		Real Gros	ss Domestic Product	
Census Population	Art and a second second second second		Real GDP	To Donne Troduct	
1980 Census	Hardee County	Florida	(Thousands of Chained 2012 Dollars)	Hardee County	Florida
1990 Census	20,357	9,746,961	2015 GDP	1,009,442	842,269,369
2000 Census	19,499	12,938,071	Percent of the State		842,269,369
2010 Census	26,938	15,982,824	2016 GDP	0.1%	
	27,731	18,801,332	Percent of the State	1,097,459	870,963,202
2020 Census	25,327	21,538,187	2017 GDP	0.1%	
% change 2010-2020	-8.7%	14.6%	Percent of the State	1,074,211	901,903,549
Age			2013 GDP	0.1%	
% Under 18 years of age	25.6%	19.5%	Percent of the State	1,007,522	936,580,274
			2019 GDP	0.1%	
Pace (alone) & Ethnicity			Percent of the State	1,023,242	963,255,865
% Not Hispanic-White	46.9%	51.5%	referred the State	0.1%	
% Not Hispanic-Black or African American	8.3%	14.5%			
% Not Hispanic-American Indian and Alaska Native	0.2%	0.2%			
% Not Hispanic-Asian					
% Not Hispanic-Native Hawaiian and Other Pacific	0.7%	2.9%		Housing	
Islander	0.0%				
% Not Hispanic-Some Other Race		0.1%	Housing Counts	Hardee County	Florida
% Not Hispanic-Two or More Races	0.1%	0.6%	Housing units, 2020 Census	9.820	9.865.350
% Hispanic or Latino (of any race)	1.9%	3.7%	Occupied	8.059	8,529,067
s repaire of Eastio (of any face)	41.9%	26.5%	Vacant	1.761	1,336,283
ourshald Bass dation and On and III				1.101	1,330,263
cusehold Population per Occupied Housing Unit	2.91	2.47			
			Units Permitted		
stimates and Projections 020 Estimate			1990		
	27,443	21,596,068	2000	57	126,384
ased on 2020 Estimate			2010	56	155,269
2025	27,464	23,138,553	2011	12	38,679
2030	27,483	24,419,127	2012	14	42,360
2035	27,500	25,461,863	2013	17	64,810
2040	27.515	26.356.415	2014	19	86,752
2045	27,529	27,149,835	2015	17	84,075
2020 Median Age	34.1	41.8	Security and the second security and the second sec	17	109,924
•	34.1	41.8	2016	21	116.240
Population Chara	ctoriation		2017	24	122,719
, optimition that a			2018	45	144,427
	Hardee County	Florida	2019	49	
Common and an all and a second			2020	50 50	154,302
anguage spoken at home other than English				50	164,074
Persons aged 5 and over lace of birth	37.7%	29.4%	Density	Hamilton Committee	
			Persons per square mile	Hardee County	Florida
Foreign born	10.1%	20.7%	2000		
eteran status			2010	42.3	296.4
Civilian population 18 and over	6.0%	8.6%	2020	43.5	350.6
		5.0.5	2020	39.7	401.4
Households and Famil	y Households				
			Residence 1 Year Ago		
ouseholds	Hardee County	Florida	Persons aged 1 and over		1000
otal households, 2000 Census	8,166	6,338,075	Same house	Hardee County	Florida
amily households, 2000 Census	6,253	4.210.760	Different house in the U.S.	93.3%	84.5%
% with own children under 18	45.5%	42.3%		6.5%	14.4%
otal households, 2010 Census	8.245	7,420,802	Same county in Florida	3.7%	8.5%
amily households, 2010 Census	6.172	4.835.475	Different county in Florida	2.4%	3.1%
% with own children under 18	45.5%	4,835,475	Different county in another state	0.4%	2.8%
verage Household Size, 2010 Census	3.12		Abroad	0.2%	1.1%
verage Family Size, 2010 Census	3.52	2.48			
2 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	3.52	3.01			

According to Service confinence, a requirement with cost of a first appear on a freedom of the contract of the accounts may be a ringer family, and person from a rest families from a popular of any other group of resists or unrested person which a rest of the account of the a

# COUNTY PROFILE (CONTD)

lardee County	CONTRACTOR COST				22 SEC 124
		Employment	and Labor Force		
stablishments			Establishments		
020 preliminary Il industries	Hardee County 585	Florida 763,477	% of All Industries, 2020 preliminary All industries	Hardee County	Flor
Natural Resource & Mining	123	5,511	Natural Resource & Mining	585 21.0%	763.4 0.
Construction	47	77,530	Construction	8.0%	10.
Manufacturing	11	21,812	Manufacturing	1.9%	2
Trade, Transportation and Utilities	121	145,824	Trade, Transportation and Utilities	20.7%	19.
Information Financial Activities	4 39	13,452	Information	0.7%	1.
Professional & Business Services	64	83,894 187,325	Financial Activities Professional & Business Services	6.7% 10.9%	11. 24
Education & Health Services	52	87,735	Education & Health Services	8.9%	11.
Leisure and Hospitality	47	60,978	Leisure and Hospitality	8.0%	8.
Other Services Government	36 34	56,376 5,894	Other Services Government	6.2% 5.8%	7.
rerage Annual Employment			Average Annual Wage		
of All Industries, 2020 preliminary	Hardee County	Florida	2020 preliminary	Hardee County	Flor
industries	6,779	8,452,413	All industries	\$37,751	\$55
Natural Resource & Mining Construction	18.0% 5.8%	0.8%	Natural Resource & Mining Construction	\$35,404	\$37,
Manufacturing	4,8%	6.7% 4.5%	Manufacturing	\$41,946 \$34,631	\$55. \$65.
Trade, Transportation and Utilities	15.8%	20.6%	Trade, Transportation and Utilities	\$41,847	549
Information	0.2%	15%	Information	\$38,916	\$93.
Financial Activities	4.2%	6.9%	Financial Activities	550,349	\$84,
Professional & Business Services	3 6%	16.1%	Professional & Business Services	\$34,514	\$68,
Education & Health Services	14.0%	15.3%	Education & Health Services	\$36,929	\$55.
Leisure and Hospitality Other Services	7.6% 1.0%	11.9%	Leisure and Hospitality Other Services	\$17,366	\$45
Government	24.9%	3.0% 12.5%	Covernment Covernment	\$25,688 \$41,954	\$41, \$58.
bor Force as Percent of Population					
iged 18 and Older	Hardee County	Florida	Unemployment Rate	Hardee County	Flor
90	67.7%	64.5%	1990	12.0%	6
00	55.6%	64.2%	2000	6.0%	3.
10	58.7%	51.8%	2010	11.5%	10.
20	41.9%	58.8%	2920	6.9%	3.
		Income and	Financial Health		
rsonal Income (\$000s)	Hardee County	Florida	Per Capita Personal Income	Hardee County	Flor
90 00	\$304,318	\$257,571,430	1990	\$15,473	\$19
10	\$476,926	\$472,951,789	2000	317,816	\$29,
11	\$644,393 \$668,060	\$732,457,478 \$771,409,454	2010	\$23,237 \$24,134	\$38.
% change 2010-11	3.7%	5.3%	% change 2010-11	\$24,134 3.9%	\$40. 4
12	5693,142	5800,551,723	2012	\$25,267	341,
% change 2011-12	3.8%	3.8%	% change 2011-12	4.7%	2
3	\$663,867	\$802,975,701	2013	524,311	341,
% change 2012-13	-4.2%	0.3%	% change 2012-13	-3.8%	-1.
4 % change 2013-14	5692,252	5861,412,339	2014	\$25,395	543.
15	4.3% \$723,792	7.3%	% change 2013-14	4.5%	5
% change 2014-15	4.6%	\$919.834,894 6.8%	2015 % change 2014-15	\$26,642	345
16	\$705,382	3954,069,719	2016	4.9% \$25,906	\$46
% change 2015-16	-2.5%	3.7%	% change 2015-16	-2.3%	1.
7	\$758,733	51.023,131,115	2017	\$27,923	548.
% change 2016-17	76%	7.2%	% change 2016-17	7.8%	5.
3	\$732,121	\$1,087,188,628	2018	\$27,010	\$51.
% change 2917-18	-3.5%	5.3%	% change 2017-18	-3.3%	4
9 % shanga 3018 19	5761.001	\$1,139,799,293	2019	328,389	553,
% change 2018-19 20	3.9%	4 8%	% change 2018-19	5.1%	3.
% change 2019-20	5852,280 12.0%	\$1,209,995,921 62%	2020 % change 2019-20	\$31,775 11.9%	\$55. 5
nings by Place of Work (\$000s)			Median Income		
00	\$180,912	\$161,135,722	Median Household Income	\$38,682	\$55,
00	\$297,234	\$308,751,767	Median Family Income	549,344	567
10	\$402.970	5438,983,914			
11 36 change 2010-11	\$409.642	\$450,498,606	Percent in Poverty, 2019	(42.02)	J. Committee
% change 2010-11 12	1.7% \$442,485	2.6%	All ages in poverty	22.1%	12
% change 2011-12	3442,485 8.0%	\$468,410,475 4,0%	Under age 18 in poverty Related children age 5-17 in families in poverty	28.3% 25.9%	18
3	\$407,361	\$482,898,301	- I william poretty	233 0	10.
% change 2012-13	-7.9%	3.1%	Personal Bankruptcy Filing Rate		
4	\$425,157	5512.375,290	(per 1,000 population)	Hardee County	Flor
% change 2013-14	4.4%	6.1%	12-Month Period Ending March 30, 2020	0.44	2
5	\$447,515	\$544,408,719	12-Month Period Ending March 30, 2021	0.47	1
% change 2014-15	5.3%	6.3%	State Rank	59	
% change 2015-16	5421.586 -5.8%	\$569.769.284 4.7%	NorEuxwess Chapter 7 & Chapter 13		
17 % change 2016-17	\$454,175 7.7%	\$603,668,170 5.9%	Workers Aged 16 and Over	Hardee County	Flor
13 % change 2017-18	\$426,873 -6.0%	\$639 620,451 6 0%	Place of Work in Florida Worked outside county of residence	25.9%	18.
19 % change 2018-19	\$438,760 2.8%	\$671,553,148 5.0%	Travel Time to Work  Mean travel time to work (minutes)	24 3	2
20	5479,185	3688,764,753	read water and to work (milities)	24 3	4
% change 2019-20	9.2%	26%			

Hardee County

#### Reported County Government Revenues and Expenditures

Revenue 2018-19	Hardee County	Florida*	Expenditures 2018-19
Total - All Revenue Account Codes			Total - All Expenditure Account Codes
(\$000s)	\$60,972.9	\$48,723,763.0	(\$000s)
Per Capita \$	\$2,226.51	\$2,407.55	Per Capita S
% of Total	100.0%	100.0%	% of Total
Taxes			General Government Services**
(\$000\$)	\$17,043.6	\$16,114,573.3	(\$000s)
Per Capita 5	\$622.37	\$796.26	Per Capita \$
% of Total	28.0%	33.1%	% of Total
			Public Safety
Permits, Fee, and Special Assessments (5000s)	\$3,253,7	\$2,274,184.8	(S000s)
Per Capita \$	\$118.81	\$112,37	Per Capita \$
% of Total	5.3%	4.7%	% of Total
Intergovernmental Revenues			Physical Environment
(\$000s)	\$20,906.1	\$5,241,865.1	(\$000s)
Per Capita \$	\$763.42	\$259.01	Per Capita 5
% of Total	34.3%	10.3%	% of Total
Charges for Services			Transportation
(\$000s)	\$5,202.4	\$14,324,919.1	(\$000s)
Per Capita \$	\$189.97	5707.83	Per Capita \$
% of Total	8.5%	29.4%	% of Total
Judgments, Fines, and Forfets			Economic Environment
(\$C00s)	\$199.2	\$196,108.5	(\$000s)
Per Capita \$	57.27	\$9.69	Per Capita 5
% of Total	0.3%	0.4%	% of Total
Miscellaneous Revenues			Human Services
(5000s)	\$10,734.1	\$1,713,370.3	(S000s)
Per Capita \$	\$391.97	\$84.66	Per Capita S
% of Total	17.6%	3.5%	% of Total
Other Sources			Cutture / Recreation
(\$000s)	\$3,633.7	\$8,858,722.0	(\$000s)
Per Capita \$	\$132.69	5437.73	Per Capita 5
% of Total	6.0%	18.2%	% of Total
			Other Uses and Non-Operating (5000s)

All County Governments Except Duval - The consolidated City of Jacksonwile / Exval County figures are included in municipal totals rather than county government totals.

#### Quality of Life Health Insurance Status

Per Capita 5 % of Total

Per Capita 5 % of Total

Court-Related Expenditures (5000s)

Crime Crime rate, 2020	Hardee County	Florida	Percent Insured by Age Group	Hardee County	Florida
(index crimes per 100,000 population)	2,091.6	2,152,3	Under 65 years	80.1%	83.6%
Admissions to prison FY 2019-20	57	21,276	Under 19 years	91.9%	92.4%
Admissions to prison per 100,000			18 to 64 years	74.5%	80.6%
population FY 2019-20	207.7	98.5			

#### State Infrastructure

Transportation	Hardee County	Florida	2020 Ad Valorem Millage Rates	Harde	e County
State Highway			Choches Are Annual Transport of Annual Color	County-Wide	Not County-Wide*
Centerline Miles	95.5	12,135 8	County	8.8038	and dealing and
Lane Miles	234.7	45,111.7	School	5.9230	
State Bridges		1877.5.56556	Municipal	3.32.30	0.7560
Number	30	7,079	Special Districts	0.5869	0.7500
			"MSTU included in Not County-Wide "County" category		
State Facilities					
Buildings/Facilities (min. 300 Square Feet)			Ed	ducation	
Number	59	9,426	Public Education Schools	Hardee County	
Square Footage	544,151	65,539,144	Traditional Setting (2020-21)	School District	Florida
			Total (state total includes special districts)	8	3,744
Conservation Land (land acres only)			Elementary	5	1,883
State-Owned (includes partially-owned)	661	5,478,547	Middle	1	573
% of Total Conservation Land (CL)	5.9%	51.8%	Senior High	,	715
% of Total Area Land	0.2%	16.0%	Combination	0	573
% of Florida State-Owned CL	0.0%			-	505
			Educational attainment		
State-Managed	10,629	5,627,174	Persons aged 25 and older	Hardee County	Florida
% of Total Conservation Land (CL)	95.5%	53.2%	% HS graduate or higher	77.2%	88.2%
% of Total Area Land	2.6%	16.4%	% bachelor's degree or higher	10.2%	29.9%
% of Florida State-Managed CI	0.2%			10.21	221010

Prepared by Florida Legislature Office of Economic and Demographic Research 111 W. Madison Street, Sune 574 Talahassee, Pl. 31399-6538 (850) 487-1402 http://edi.utare.fl.us

State and Local Taxation

Hardee County

\$60,121.95

\$2,195.43

\$18,147.80 \$662.69 30.2% \$17,282.59

100.0%

\$631.10 28.7%

\$4,193.93 \$153.15 7.0% \$13,482.21

\$492.32 22.4%

\$1,026.89

\$1,060.19 \$38.71 1.8%

\$1,205.19

\$3,656,17 \$133.51

\$66.99

\$44.01 2.0%

\$37.50

Florida\*

52,185.67

100.0%

\$44,233,424.76

\$7,462,947.96 \$368.76 16.9%

510,847,409.29

\$5,318,683.90 \$262.81 12.0%

\$5,298,301.67

\$1,655,038.81

\$261.30 12.0%

\$81.78 3.7% \$3,755,466.15

\$185.57 8.5%

\$1,814,978.48 \$89.68 4,1%

\$7,163,763.98 \$353.98

5916.834.54

16.2%

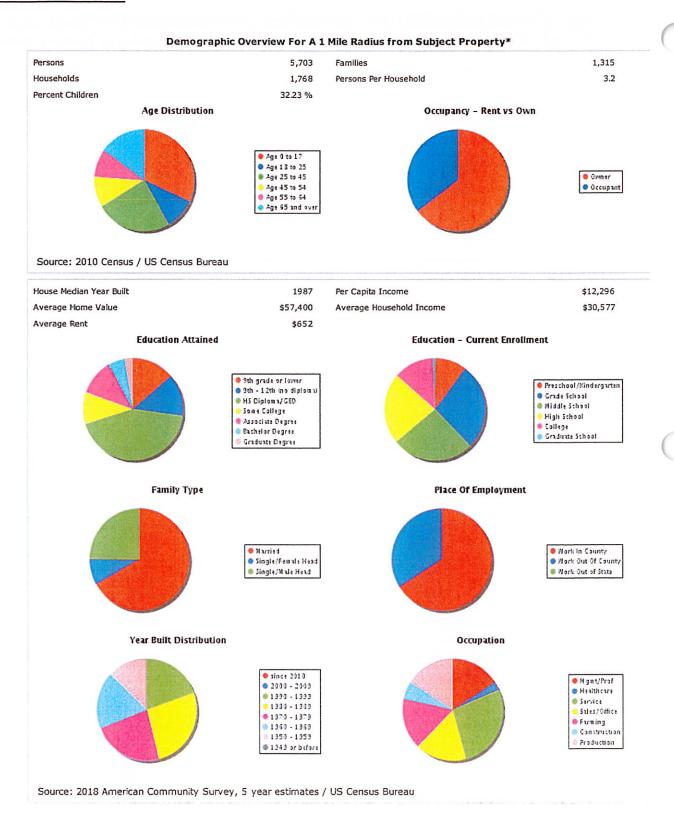
\$45.30

\$535.99 24.5%



<sup>&</sup>quot; (Not Court-Related)

## **DEMOGRAPHICS**

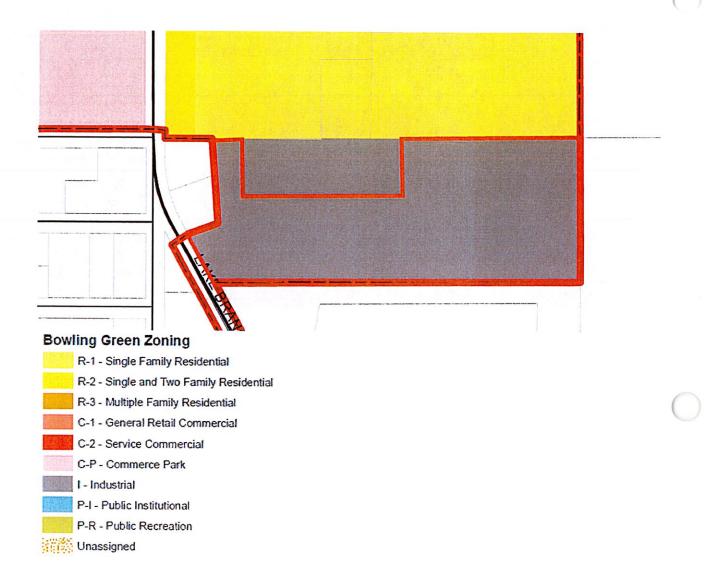


# HARDEE COUNTY PROPERTY APPRAISER GIS MAP

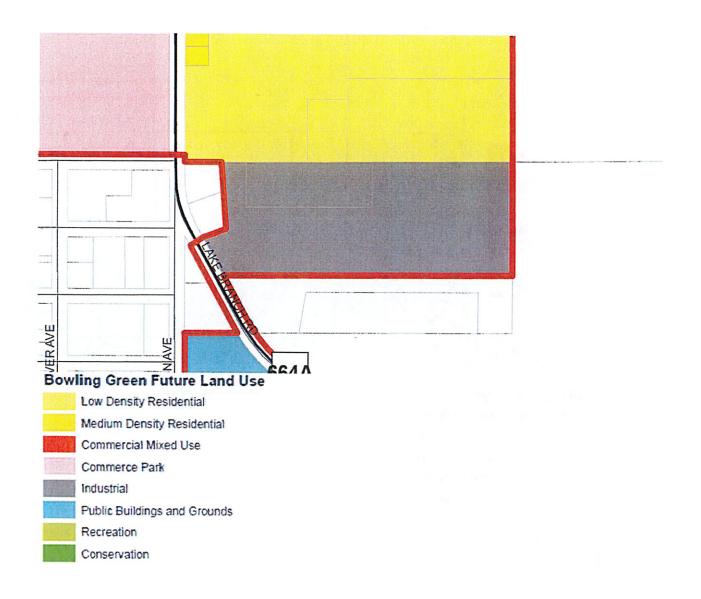


A current survey would be required to determine any encroachments, exact lot dimensions, site size and exact flood zone location. It is the intended user's responsibility to obtain an interpretation letter regarding zoning classification, future land use designation and conforming uses of the subject present or proposed by any and all governmental regulatory agencies. I have reported only apparent adverse site conditions, if any, and have not fully researched all public records.

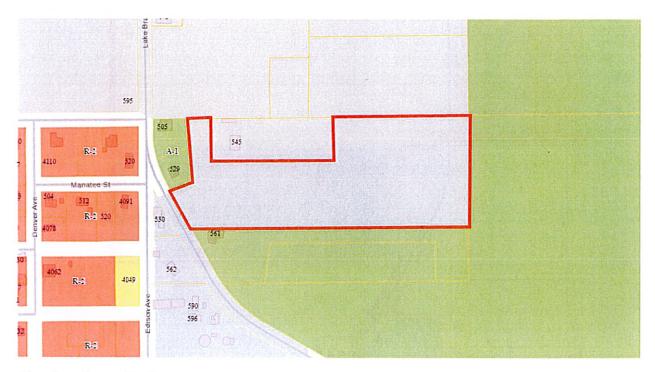
# **ZONING MAP**



# **FUTURE LAND USE MAP:**



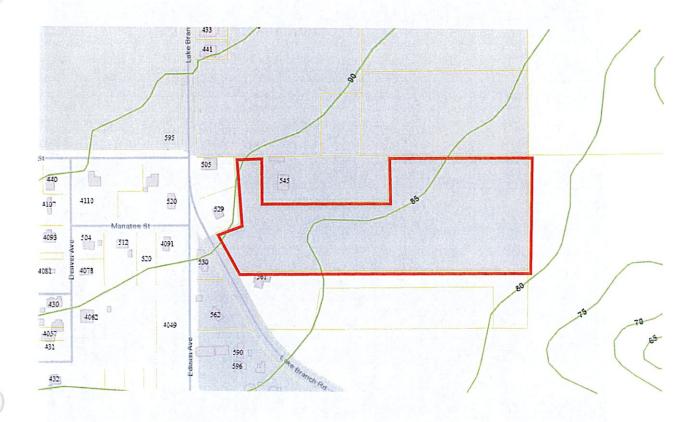
# **HARDEE COUNTY ZONING MAP OF ADJOING PROPERTIES**



# **Bowling Green Zoning**

- R-1 Single Family Residential
- R-2 Single and Two Family Residential
- R-3 Multiple Family Residential
- C-1 General Retail Commercial
- C-2 Service Commercial
- C-P Commerce Park
- I Industrial
- P-I Public Institutional
- P-R Public Recreation
- Unassigned

# **ELEVATION MAP**



# NEIGHBORHOOD MAP



# **SUBJECT PHOTOGRAPHS**





DRIVEWAY EASEMENT ON WESTERN
BOUNDARY

LAKE BRANCH RD FACING NORTH





LAKE BRANCH RD FACING SOUTH

**WESTERN PORTION FACING WEST** 



EASTERN PORTION FACING EAST UNABLE TO GAIN ACCESS THROUGH LOCKED GATE

## **ENVIRONMENTAL CONDITIONS**

I am not aware of any environmental conditions that would have a negative effect on the subject however it is at the intended user's discretion to obtain an environmental audit.

## **EXISTING USE**

Western Portion - Used as storage

Eastern Portion - Used for livestock grazing

## HIGHEST AND BEST USE AS VACANT

**Physically Possible** – The physical characteristics of a site that affect its possible use(s) include, but are not limited to, location, street frontage, size, shape, street access, availability of utilities, easements, soils and sub-soils, and topography.

The subject is irregular in shape containing 9.13 acres with 170 feet of road frontage on Lake Branch. The topography is level with an elevation of approximately 85 ft above sea level. No known physical constraints would impede the development of the site to its highest and best use.

**Legally Permissible** – Legal restrictions, as they apply to the subject property, are public restrictions such as zoning, building codes, historic district controls, and environmental regulations, and private restrictions.

The subject is located within the city limits of Bowling Green. The subject is zoned Industrial and has a future land use designation of Industrial. There are no known private restrictions. It appears that there is a shared driveway easement that provides access to the property directly to the north of the subject. This easement impedes approximately 0.69 acres on the northwestern portion of the property

# HIGHEST AND BEST USE (CONTD)

**Financially Feasible** – In determining if a use is financially feasible, a study is made to analyze possible uses to decide if they are likely to produce income sufficient to satisfy operating expenses, financial expenses, and capital amortization. Uses that are expected to produce a positive return are considered financially feasible. Effective rental rates, occupancy level, operating expenses, debt service, and equity capital requirements are such that current construction of most types of commercial/industrial developments are not financially feasible.

There has been no new construction within the immediate neighborhood of commercial income producing properties that are not owner occupied or operated. It is my opinion that development at this time would not be financially feasible.

Maximally Productive – Based upon the current economic conditions, along with the subject location, it is my opinion that the maximally productive use of the subject would be to hold for future development until adequate demand returns to develop the subject for owner-occupied commercial/industrial use.

## **EXPOSURE TIME**

The market indicated that exposure time (i. e., the estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal; a retrospective opinion based upon an analysis of a past event assuming a competitive and open market) would have been about seven to nine months.

## MARKETING TIME

USPAP's Advisory Opinion 7 Marketing Time Opinions defines marketing time as: An opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal. Based upon conversations with real estate agents/brokers, market participants and my professional opinion, I have forecasted a reasonable marketing time would be six to eight months.

# **COMPARABLE SALES**

# **COMPARABLE ONE**

		182 T = 2 T   1
	LOCATION	0 Lake Branch Rd & 0 E Banana St Bowling Green, FL 33834
FINAL MALE	GRANTOR	Lewis J. Carter, Jr & James R. Howle
	GRANTEE	Francisco Arreola & Maria Luisa Arreola
	PARCEL ID	04-33-25-0000-05190-0000 & 04-33-25-0000-08270-0000
	RECORDED/MLS	Inst# 202125003816
CLASSIFICATION	Vacant Land	
SALES PRICE	\$150,000	
DATE OF SALE	06/30/2021	65 1
TERMS	Seller Financing \$120,000	
CASH EQUIVALENCY PRICE OF REAL ESTATE	\$150,000	
TRACT SIZE	9.25 acres	
ZONING	Single Family Resid Single & Two Family	
FUTURE LAND USE DESIGNATION	Low Density Reside	ntial
LEGAL DESCRIPTION	Long legal description HARDEE COUNTY,	on retained in appraisers work file. FL
UNIT PRICE	\$16,216 per acre	
COMMENTS	and has approxim	ted on the east side of Lake Branch Road ately 374 feet of road frontage. The operty is a dead citrus grove.

# **COMPARABLE SALES (CONTD)**

# **COMPARABLE TWO**

	LOCATION	4637 Freeman Ave Bowling Green, FL 33834
	GRANTOR	Thomas L. Jones
	GRANTEE	Jaimie Blas
	PARCEL ID	04-33-25-0000-04170-0000
	RECORDED/MLS	Inst# 202125005581
CLASSIFICATION	Vacant Land	
SALES PRICE	\$37,000	
DATE OF SALE	09/23/2021	
TERMS	Cash	
CASH EQUIVALENCY PRICE OF REAL ESTATE	\$37,000	
TRACT SIZE	5 acres	
ZONING	Single and Two Fami	ly Residential
FUTURE LAND USE DESIGNATION	Medium Density Resi	idential
LEGAL DESCRIPTION	5 AC W1/2 OF SE1/4 HARDEE COUNTY,	OF NE1/4 OF SW1/4 FL
UNIT PRICE	\$7,400 per acre	
COMMENTS	an unfinished dwelling	ed at the end of Freeman Avenue. It has ng in need of demolition and offers no the property. Grantee owns the adjoining

# COMPARABLE SALES (CONTD)

## **COMPARABLE THREE**

	LOCATION	2548 Commerce Court Bowling Green, FL 33834
	GRANTOR	James Richards
	GRANTEE	Mauricio Costa, Sandra J. Gomez & Jose Rigoberto Pena Solano
	PARCEL ID	20-33-25-0500-00001-0022 & 20-33-25-0500-00001-0023
	RECORDED/MLS	Inst# 202125002214/MLS 270912
CLASSIFICATION	Vacant Land	SPECIAL SPECIA
SALES PRICE	\$160,000	700,000
DATE OF SALE	04/16/2021	Last Market
TERMS	Cash	
CASH EQUIVALENCY PRICE OF REAL ESTATE	\$160,000	579781,570
TRACT SIZE	7.98 acres	Metric Catcades.
ZONING	C/IBC (Commercial/Ir	idustrial Business Center
FUTURE LAND USE DESIGNATION	Highway Mixed Use	
LEGAL DESCRIPTION	LOT 22 & 23 HARI HARDEE COUNTY, F	DEE COUNTY COMMERCE PARK L
UNIT PRICE	\$20,050 per acre	
COMMENTS	and has access to cer	od within the Hardee County Commerce Park Intral water, sewer and electric. There is 200' Commerce Court & 620' of road frontage on

# COMPARABLE SALES GRID

	SUBJECT	COMP 1	COMP 2	COMP 3
LOCATION	0 Lake Branch Rd	0 Lake Branch Rd &	4637 Freeman Ave	2548 Commerce Ct
	Bowling Green, FL 33834	0 E Banana St	Bowling Green, FL 33834	Bowling Green, FL 33834
		Bowling Green, FL 33834		
DATE OF SALE	N/A	06/30/2021	09/23/2021	04/16/2021
CASH EQUIVALENCY	N/A	\$150,000	\$37,000	\$160,000
SIZE	9.13 acres	9.25 acres	5 acres	7.98 acres
ZONING	Industrial	Single Family Residential Single & Two Family Residential	Single and Two Family Residential	C/IBC
FUTURE LAND USE DESIGNATION	Industrial	Low Density Residential	Medium Density Residential	Highway Mixed Use
TOPOGRAPHY	Cleared	Dead Citrus Grove	Uncleared	Cleared
PRICE PER ACRE	N/A	\$16,216	\$7,400	\$20,050
		QUALITATIVE ANALYSI	S	
LOCATION	0 Lake Branch Rd Bowling Green, FL 33834	Similar	Slightly Inferior	Superior
SIZE	9.13 acres	Similar	Similar	Similar
ZONING	Industrial			
FUTURE LAND USE DESIGNATION	Industrial	Inferior	Inferior	Similar
TOPOGRAPHY	Cleared	Slightly Inferior	Inferior	Similar
TOTAL ADJUSTMENT	N/A	+\$2,000	+10,000\$	-\$2,000
INDICATED ADJUSTED PRICE PER SQUARE FOOT	N/A	\$18,216	\$17,400	\$18,050

# SUMMATION AND ANALYSIS OF COMPARABLE LAND SALES

The sales outlined are the best available data for comparison of acreage sales within three miles of the subject that have closed since January 1, 2021. After an exhaustive search, no other significant sales or listing data was found that would produce a more creditable opinion of value. Adjustments were derived from sales analysis and conversations with market participants (seller/buyers/agents).

Comparable One is adjusted for inferior zoning & slightly inferior topography. The indicated adjusted price per acre is determined as \$18,216.

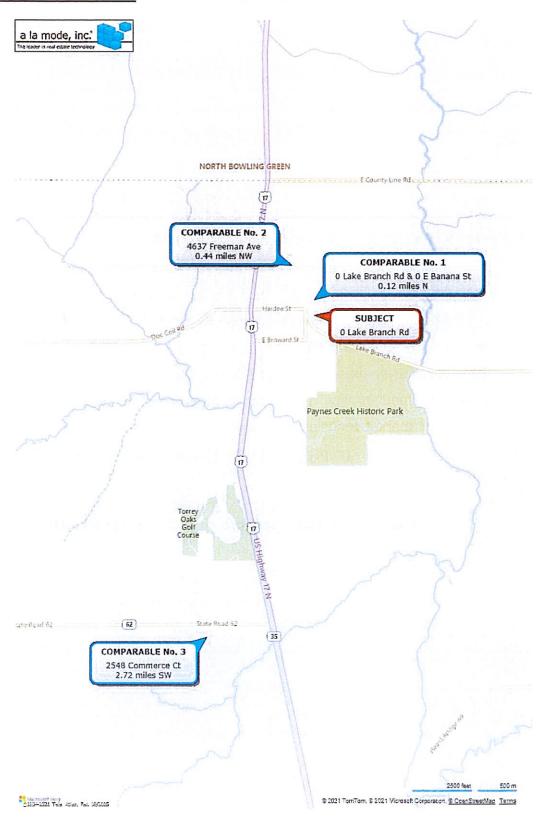
Comparable Two is adjusted for slightly inferior location, inferior zoning/FLU and inferior topography. The indicated adjusted price per acre is determined as \$17,400.

Comparable Three is adjusted for superior location. The indicated adjusted price per acre is determined as \$18,050.

The adjusted sales price ranges from \$17,400 to \$18,216. The mean price is \$17,889 and the median price is \$18,050. Based upon my review and analysis of this data and current market conditions, it is my independent opinion that the "as is" market value of the subject real property as of the effective date by the Sales Comparison Approach is as follows:

9.13 sf @ \$17,969 per acre = \$164,000 (R)

# **COMPARABLE SALES MAP**



## **GENERAL ASSUMPTIONS AND LIMITING CONDITIONS**

The certification that appears in the appraisal report is subject to the following conditions. Please see letter of transmittal for additional assumptions, which apply directly to the subject property.

- 1. Acceptance of and/or use of this report constitutes acceptance of the foregoing General Assumptions and General Limiting Conditions.
- Possession of the report, or copy thereof, does not carry within the right of publication. It may not be used for any purpose by any person other than the party to whom it is addressed without my written consent, and in any event only with proper written qualifications and only in its entirety. Neither all nor any part of the contents of this report, or copy thereof, shall be conveyed to the public through advertising, public relations, news, sales or any other media without written consent and approval.
- I will not be required to give testimony or appear in court because of having made this analysis, with reference to the property in question, unless arrangements have been previously made thereof.
- 4. It is assumed that the legal descriptions as given are correct, that the utilization of the land and improvements are entirely and correctly located on the property described and that there are no encroachments or overlapping boundaries. I have not made a survey of the property and no responsibility is assumed in connection with such matters. Should a current survey indicate a discrepancy in the subject site size, this report would be subject to review and change. Sketches in this report are not to scale and are included only to assist the reader in visualizing the property.
- No responsibility is assumed for matters of legal nature affecting title to the property nor is an opinion of title rendered. I have not reviewed an abstract of title relating to the subject property unless otherwise stated. No title search has been made and the reader should consult an attorney or title company for information and data relative to the property ownership and legal description. It is assumed that the subject title is marketable but the title should be reviewed by legal counsel. Any sales history information given has been researched and to the best of my knowledge is accurate, but not warranted.
- 6. Information and data furnished by others is usually assumed to be true, correct and reliable. When such information and data appears to be dubious and when it is critical to the analysts, a reasonable effort has been made to verify all such information; however, no responsibility for its accuracy is assumed.
- 7. All mortgages, liens, encumbrances, leases, and servitudes have been disregarded unless so specified within the report.
- 8. It is assumed that there is full compliance with all applicable federal, state and local environmental regulations and laws unless noncompliance is stated, defined and considered in this report.
- It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a non-conformity has been stated, defined and considered in this report.

- 10. It is assumed that all required licenses, consents or other legislative or administrative authority from any local, state, or national governmental or private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based.
- 11. It is assumed that the subject property conforms with the 1985 Growth Management Act's "concurrency" requirements.
- 12. Improvements proposed, if any, on or off-site, as well as any repairs required, are considered, for the purpose of this appraisal, to be completed in a good and workmanlike manner according to information submitted and/or considered by us. In cases of proposed construction, the report is subject to change upon inspection of the property after construction is complete. This estimate of value is as of the date shown, as proposed, as if completed and operating at levels shown and projected.
- 13. It is assumed that there are no hidden or unapparent conditions of the property or structures which would render it more or less valuable. As an appraiser, I am not a licensed exterminator, licensed roofer, hazardous substance and environmental expert or structural engineer. Inspections by qualified experts in these fields would be required to determine any adverse conditions. No responsibility is assumed for such conditions or for inspections which may be required to discover them. If any adverse conditions are found, this report would be subject to review and changes.
- 14. No environmental impact studies were either requested or made in conjunction with this analysis, and I hereby reserve the right to alter, amend, revise or rescind any of the value opinions based upon any subsequent environmental impact studies, research or investigation.
- 15. Unless otherwise stated in this report, the existence of hazardous substances, including without limitation asbestos, polychlorinated biphenyls, petroleum leakage, or agricultural chemicals, which may or may not be present on the property, or other environmental conditions, were not called to the attention of nor did the appraiser become aware of such during the appraiser's inspection. The appraiser has no knowledge of the existence of such materials on or in the property unless otherwise stated. The appraiser, however, is not qualified to test such substances or conditions. If the presence of such substances, such as asbestos, urea formaldehyde foam insulation, or other hazardous substances or environmental conditions, may affect the value of the property, the value estimated is predicated on the assumption that there is no such condition on or in the property or in such proximity thereto that it would cause a loss in value. No responsibility is assumed for any such conditions, nor for any expertise or engineering knowledge required to discover them.
- 16. Radon is a naturally occurring radioactive gas that, when it has accumulated in a building in sufficient quantities may present health risks to persons who are exposed to it over time. Levels of radon that exceed federal and state guidelines have been found in buildings in Florida. Additional information regarding radon and radon testing may be obtained from the county public health unit.
- 17. The appraised value is subject to documentation being provided that there are no in-ground or above ground fuel/storage tanks existing on the subject site. In the event that such fuel/storage tanks are found, it is assumed that they comply with all local, state and federal regulations regarding fuel or storage tanks. If they are not in compliance, this report would be subject to review and change.

- 18. The distribution of the total valuation in this report between land and improvements, if any applies only under the reported highest and best use of the property. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used.
- 19. The estimated market value is based upon no changes in the existing Federal Tax Laws that are in effect on the date of the appraisal.
- 20. It is assumed that the property, which is the subject of this report, will be under prudent and competent ownership and management over the entire life of the property. If prudent and competent management and ownership are not provided, this would have an adverse effect upon the value of the property appraised.
- 21. The estimated value is subject to change with market changes over time. Value is highly related to interest rates, exposure, time, promotional effort, supply and demand, terms of sale, motivation, and conditions surrounding the offering. The value estimate considers the productivity and relative attractiveness of the property physically and economically in the market place. The estimate of value in the report is not based in whole or in part upon race, color, or national origin of the present owners or occupants of the properties in the vicinity of the property appraised.
- 22. In the event this appraisal includes the capitalization of income, the estimate of value is a reflection of such benefits and my interpretations of income and yields and other factors which were derived from general and specific market information. Such estimates are made, as of the date of the estimate of value. As a result, they are thus subject to change over time. The date as of which the value estimate applies is only as of the date of valuation as stated in the letter of transmittal. I assumed no responsibility for economic or physical factors occurring at some later date which may affect the opinion stated herein.
- An appraisal is the product of a professionally trained person but nevertheless is an opinion only, and not a provable fact. As a personal opinion, a valuation may vary between appraisers based upon the same facts. Thus, I warrant only that the value conclusions are my best estimate as of the date of value. There are no guarantees, either written or implied, that the property would sell for the expressed estimate of value.
- 24. The Americans with Disabilities Act (ADA) became effective January 26, 1992. I have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detained requirements of the ADA. I did not consider possible noncompliance with the requirements of ADA in forming my independent opinion of the value of the subject property.
- As of the effective date of this appraisal, the Covid-19 Pandemic is having a substantial effect on our national and global economies. The extent to which these fluid changes over time will have on the local economy and real estate market is yet to be quantified.

### CERTIFICATE OF APPRAISAL

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported Assumptions and Limiting Conditions, and are my personal, impartial and unbiased professional analyses, opinions and conclusions.
- I have no present or prospective interest in the property that is the subject of my appraisal report, and I have no personal interest or bias with respect to the parties involved.
- I have not performed services as an appraiser regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- his appraisal assignment was not made, nor was the appraisal rendered on the basis of a requested minimum valuation, specific valuation, or an amount, which would result in approval of a loan.
- My compensation is not contingent upon the developing or reporting of a predetermined value or direction in value that favors the cause of the client/intended user, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My reported analyses, opinions, and conclusions were developed, and this report has been
  prepared, in conformity with: the requirements of the State of Florida for state certified appraisers;
  the requirements of the Uniform Standards of Professional Appraisal Practices of the Appraisal
  Foundation; and the requirements of the Code of Professional Ethics and the Standards of
  Professional Practice of the Appraisal Institute.
- The use of this appraisal report is subject to the requirements of the State of Florida relating to review by the Florida Real Estate Appraisal Board and to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- I currently hold an appropriate state certification allowing the performance of real estate appraisals in connection with federally related transactions in the state of Florida in which the subject property is located.
- As of the date of this report, I have completed the mandatory continuing education requirements of the Appraisal Foundation and the State of Florida.
- I certify that if this report was transmitted as an "electronic record" containing my "electronic signature" as those terms are defined in applicable federal and/or state laws, or a facsimile transmission of this report containing a copy or representation of my signature, the report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- I certify that my education, experience, and knowledge is sufficient to perform the appraisal assignment
- I made a personal observation of the subject property that is the subject of this report.
- No one provided significant professional assistance in the preparation of my appraisal.
- this appraisal meets the minimum requirements of 13 CFR (Code for Federal Regulators) Part 323
  concerning Real Estate Appraisals for FDIC (Federal Deposit Insurance Corporation) or institutions
  regulated by FDIC and the minimum appraisal standards as listed in the engagement letter.
- I am aware of the requirements stated in the Farmer Mac Seller/Servicer Guide and have completed this assignment in accordance with those requirements as they applied in this assignment.
- My analyses, opinions, and conclusions were developed, and the appraisal and this report has been prepared for use in a lending transaction that may include Farmer Mac as an intended user.

- -This appraisal report recognizes the following definition of value:
- \*Market Value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeable, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:
- (1) Buyer and seller are typically motivated;
- (2) Both parties are well informed or well advised, and acting in what they consider their own best interests;
- (3) A reasonable time is allowed for exposure in the open market;
- (4) Payment is made in terms of cash in United States' dollars or in terms of financial arrangements comparable thereto; and
- (5) The price represents the normal consideration for the property sold unaffected by special or creative financing or sale concessions granted by anyone associated with the sale."
- \*This example definition is from regulations published by federal regulatory agencies pursuant to Title XI of the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA) of 1989 between July 5 1990, and August 24, 1990, by the Federal Reserve System (FRS), National Credit Union Administration (NCUA), Federal Deposit Insurance Corporation (FDIC), the Office of Thrift Supervision (OTS), and the Office of Comptroller of Currency (OCC). This definition is also referenced in regulations jointly published by the OCC, OTS, FRS, and FDIC on June 7, 1994, and in the *Interagency Appraisal and Evaluation Guidelines*, dated October 27, 1994. 2006 Advisory Opinion 22 The Appraisal Foundation.

WILLIAM K. BOYD

STATE-CERTIFIED GENERAL

Som K Buyd

**REAL ESTATE APPRAISER RZ338** 

Dated: December 28, 2021

WKB/lyb

# <u>ADDENDUM</u>

## HARDEE COUNTY PROPERTY APPRAISER'S INFORMATION

# **H**@PA Hardee County Property Appraiser

#### Parcel Summary

AlternateID

Parcel ID Location Address

3974
09-33-25-0000-05070-0000
0 LAKE BRANCH RD
BOWLING GREEN 33834
9.13 AC NUZ OF NW/4 OF NE/4 E OF SR 664-A LESS COM NW CORE 30.23 FT TO E R.W LINE FOR POB SE/LY 316.20 FT N 23E 96.70 FT N 4W TO PT ON N
LINE OF NW/4 OF NE/4 TO POB & LESS \$ 268 FT OF N1/2 OF NW/4 OF NE/4 E OF SR 664-A & LESS N 175 FT OF W 498 FT OF E 1051.12 FT OF N1/2 OF NW14 OF NE/4 OF N Brief Legal Description

9-33-25 CITY OF BOWLING GREEN (901) 22-6637 9.13

Property Use Code Sec/Twp/Rng Tax District Millage Rate Acreage Homestead N

#### View Map

#### Owner Information

Primary Owner BOWLING GREEN CITY OF POBOX 608 BOWLING GREEN, FL 33834

#### Map



#### **Property Values**

	2021 Certified Values	2020 Certified Values	2019 Certified Values	2018 Certified Values
Building Value	30	\$0	\$0	50
Extra Features Value	\$0	\$0	\$0	\$0
Land Value	\$59.220	\$59,220	\$59,220	\$59,220
Land Agricultural Value	\$0	\$0	\$0	\$0
Agricultural (Market) Value	\$0	\$0	\$0	\$0
Just (Market) Value	\$59.220	\$59,220	\$59,220	\$59,220
Assessed Value	\$59.220	\$59,220	\$59,220	\$59,220
Exempt Value	\$59.220	\$59.220	\$59.220	\$59,220
Taxable Value	50	\$0	\$0	\$0
Maximum Save Our Homes Portability	\$0	50	\$0	SO

### Land Information

Land Use	Number of Units	Unit Type	Frontage	Depth
7100 - INSTITUTIONAL	8.46	AC	0	0
9400 - RIGHTOFWAY	0.67	AC	0	0

#### Sales

Multi Parcel	Sale Date	Sale Price	Instrument	Book/Page	Number Number	Qualification	Reason	Vacant/Improved	Grantor	Grantee	
N	5/1/1989	\$38,000	00	371/339		Qualified	N/A	Vacant		BOWLING GREEN CITY OF	

### APPRAISER QUALIFICATIONS AND LICENSE

# William K. Boyd

State-Certified General Real Estate Appraiser RZ338

2020-2022

Main Office 1564 Lakeview Drive Sebring, FL 33870 Satellite Office 410 Northwest 2nd Street Okeechobee, FL 34972

Phone 863,385,6192 Fax 866,384,0258

wkboyd@wkboyd.com

As a Real Estate Analyst and Consultant I have been actively engaged as a licensed real estate agent/broker/ appraiser since 1981 and as a State-Certified General Real Estate Appraiser since 1990. I am qualified as an expert witness in the State of Florida's 10th Judicial Circuit Court that includes Highlands, Hardee and Polk counties, the 12th Judicial Circuit Court that includes Desoto, Manatee & Sarascta counties and the 19th Judicial Circuit Court that includes Martin, St. Lucie, Indian River and Okeechobee counties.

My experience as an appraiser includes the valuation of many types of properties including residential, recreational, agricultural, commercial, industrial, special purpose, eminent domain and acquisition/disposition, counseling and litigation support in connection with real estate transactions. I stay current with the market and am active in my community. My service area covers most of south central Florida with primary areas of service being Highlands, Hardee, Desoto, South Polk and Okeechobee counties.

#### APPROVED BY THE FOLLOWING LENDING INSTITUTIONS

1# United Bank
AG America Lending
Ag Country Farm Credit Services
Bank of America
Bank of Belle Glade
BB & T Lending
Boston Private Bank & Trust
Credit of Central Florida
First Bank of Clewiston

J P Morgan Chase
First National Bank of Wauchula
First Southern Bank
First State of Arcadia/Crews Bank & Trust
Heardand National Bank
IberiaBank
Mid-Florida Federal Credit Union
Morgan Stanley
Old Florida National Bank
FNC Bank

Regent Bank
Regions Bank
Seacoast Banking
South State Bank
Sunstate Bank
Sun Trust/Trust Bank
TD Bank
Valley National Bank
Wauchula State Bank
Wells Fargo

#### PROFESSIONAL AFFILIATIONS

Heartland Association of Realtors Florida Realtors National Association of Realtors Heartland Multiple Listing Service Stellar Multiple Listing Service PGPCNP Association of Realtors

#### 2020—Continuing Education

FREAS #10093 National USPAP Update (7 hrs) FREAB # 7209 Florida Law Update (8 hrs) FREAB #10083 Cool Tools II (8 hrs) FREAB #10061 Solutions to Common Appraisal Issues (7 hrs.)

#### 2018—Continuing Education

FREAS #9807 National USPAP Update (7 hrs) FREAB #7209 Florida Law Update (8 hrs) FREAB #9721 Cool Tools: Digging Your Data (8 hrs) FREAB #9722 The Workfile: Compliance and Support (7 hrs)

#### 2016-Continuing Education

FREAB #9515 National USPAP Update (7 hrs) FREAB #7209 Florida Law Update (8 hrs) FREAB #9498 FHA Property Analysis (8 hrs) FREAB #9492 Better Safe Than Sorry (7 hrs.)

#### 2014—Continuing Education

FREAB #9205 National USPAP Update Equivalent (2014-2015) ACB #10059 FREAB #8933 Florida Appraisal Laws and Regulations Update ACB #10059 FREAB #9061 FHA for Todays Appraiser AQB #10059 FREAB #9150 Analyze This! Applications of Apprecial Analysis (3-ftr) ACB #10059

FREAB #9135 Reviewers Checkist AQE #10059

FREAB #9158 UAD-Up Close and Personal AGB #10059

#### 2012—Continuing Education

PREAB #741 Florida Appriser's State Law Update DBPR #2429 FREAB #8906 National USPAP Update (2012-2013) ACB #10069 FREAB #7742 The Dirty Dozen FREAE #8838 The Nuts & Bolts of Green Building for Appraisers FREAB #8976 Appraisal Applications of Regression Analysis

#### 2010—Continuing Education

FREAB #7333 Florida Laws and Regulations ACE #10059 FREAB #8723 National USPAP Update (2010-2011) AGE #10059 FREAE #8237 Rorida Apprehail Supervisor Traines Roles & Relationaries ACE # 10059 FREAB #8712 Risky Business: Ways to Minimuze Liability ACB #10059 FREAS #8714 The Changing World of FHA Appraising AGE #10059

FREAB #7333 Florida Laws and Regulations AGB #10719

#### 2008—Continuing Education

FREAB #7301 National USPAP Update (2008-2009) ACB #10719 FREAS #8237 Porto Appendix Supervisor Traines Roles & Relationships ACE #10719 FREAB #8421 Introduction to Expert Witness Testimony AQE #10719 FREAS #8063 Even Odder, More Oddbail Appraisals ACB #10719

#### 2006—Continuing Education

FREAB #7333 Florida Laws and Regulations ACB #10239 FREAB #7631 Disclosures & Disclaimers AGB #10239 FREAB #7672 The Cost Approach AQB #10239 FREAS #7669 Accreting the Oddbell Noncontiming & Difficult Properties ACB #10239 FREAS #7666 National USPAP Update AGB #10239

2004—Continuing Education FREAB Fiorida Laws & Regulations ACE #7333 FREAB Income Capitalization ACE #6928 FREAB National USPAP Update Equivalent (2004) ACE #7332 FREAB Developing & Growing an Appraisal Practice ACE #5929 FREAB Factory Built Housing ACE #5927

2002—Continuing Education FREAB Communicating the Appraisal ACE #1-22 FREAD Residential Subdivision Analysis ACE #1-24 FREAB Appraisal Research and Analysis ACE #1-23 FREAB Neighborhood Analysis ACE #1-23 FREAB Sales Comparison Approach ACE #1-25 FREAB FREA License Law & Appreioal Board Regulations ACE #1-27

2000—Continuing Education FREAB How to Appraise a Business ACE #1519868500 FREAB Uniform Standards of Professional Appraisal FREAB USPAP and Florida Chapter 475 Part II FREAB Appraisal Law ACE #2162

3998—Continuing Education Case Studies in Uniform Standards Part A & B Real Estate Education Specialists Standards of Professional Practice Part A & B The Appraisal Institute USPAP Law Update Real Estate Education Specialists

1996—Continuing Education Standards Review & Law Update 5.0A National Association of Independent Fee Appraisers Market Abstraction Review 1.2A National Association of Independent Fee Appraisers Reviewing Residential Appraisals 4.6 National Association of Independent Fee Appraisers

1995-Continuing Education Fair Landing and the Appraiser ACE #1727 The Appraisal Institute Ethics and Professional Standards Florida Association of Realtors Appraiser's Litigation and Core Law (1994)

## 1983-88

1988 Residential Valuation—Exam 8-2 American Institute of Real Estate Appraisers 1987 Case Studies in Real Estate Valuation Exam 2-1 American Institute of Real Estate Appraisers 1985 Capitalization Theory and Techniques Part A-Exam 1 B-A Capitalization Theory and Techniques Part B-Exam 1 B-B American Institute of Real Estate Appraisers 1983 Standards of Professional Practice Fixam 2-3 Basic Valuation Procedures Exam 1 A-2 Real Estate Appraisal Principals Exam 1 A-1 American Institute of Real Estate Appraisers

#### ADDITIONAL SEMINARS & TRAINING

2012 Dairy Appraisal Seminar ASFMRA Approved #506/ACE#8961

2001 The New Florida Building code & Residential Builder CILB #5949 Florida Home Builders Association

1999 Citrus Seminar—REALTORS Land Institute
The Good, The Bod & The Board
West Coast Florida Chapter Appraisa) Institute

1998 Understanding and Using DCF Software ACE #2178
West Coast Florida Chapter Appraisal Institute

1997 Appraiser Fiorida Core Law ACE #1814
Fiorida Condemnation Valuation & Appraiser Liability
West Coast Fiorida Chapter Appraisal institute

1996 Citrus Seminar REALTORS Land Institute 1995 Eminent Domain and the Real Estate Appraiser
West Coast Florida Chapter Appraisa: Institute

1994 Electro-Magnetic Fields
West Coast Florida Chapter Appraisal Institute
Understanding Limited Appraisals & Reporting Options
Residential Appraisal Review
East Florida Chapter Appraisal Institute

1992 Citrus Seminar
Farm and Land Institute
Real Estate Owned Properties
Federal National Montgage Association

1991 Mandatory Appraisal Reform John Neven, Manager FNMA Property Standards Division

1990 Persuasive Style in the Narrative Appraisal Report American Institute of Real Estate Appraisers

1987 Accrued Depreciation Breakdown Method Residential Demonstration Appraisal Report Writing American Institute of Real Estate Appraisers

1986 Highest and Best Use
American Institute of Real Estate Appraisers

# CURRENT LICENSE

